

FASTENAL® 2017 EXPO

APRIL 18-20

GAYLORD OPRYLAND CONVENTION CENTER • NASHVILLE, TENNESSEE

Give us a day, we'll find your solution



PRODUCTS



EXPERTS



SOLUTIONS



Dear Valued Customer,

The evolution of Fastenal's business model during our first 50 years of service can be described as a journey bringing us closer and closer to our customers – in terms of both proximity and partnership. Every store, product, service and solution we've introduced over the years has resulted from listening to customers like you, and adapting our business to serve yours.

This mindset is on full display at our annual customer expo. Technically, this is a Fastenal event – a gathering of our suppliers, our experts, and our supply chain solutions. But on a deeper level, it's all about *you*. With hundreds of manufacturers ready to present the latest product solutions, the question is: What will you discover that gives your business a competitive edge?

It's also a great opportunity to gain a deeper understanding of how Fastenal can serve you as a supply chain partner. If you're looking for a more efficient MRO or OEM supply chain, I encourage you to talk to our Onsite experts to learn how we can position a service team and Fastenal-owned inventory within your four walls. If you're in the construction business, step inside our bright blue P.O.D. (Product on Demand) display. It may look like an ordinary Conex box on the outside, but the interior can be customized with vending and bin stock solutions to streamline the supply of PPE, tools and fasteners. Speaking of which, no matter what industry you're a part of, don't forget to visit our vending area to demo our latest technology and meet our "team behind the machine."

The scope of the show can be overwhelming, so be sure to work with your Fastenal representative to plan your time with us. Ask questions, talk about your challenges and priorities, and customize the experience to fit *your* needs. Remember, just like every other aspect of our business, the Fastenal Expo is all about you.

Thank you for the opportunity to serve your business. We look forward to growing our relationship in Nashville.

- Dan Florness, President & CEO, Fastenal Company

Everywhere you look, you'll find new ways to improve productivity, reduce expenditures and operate more efficiently. Construction and jobsite superintendents, purchasing managers, maintenance managers, plant managers, vice presidents and presidents – there's something for everyone at the Fastenal Industrial & Construction Expo!

Three Day Event

**9:00 am - 4:00 pm - TUESDAY, WEDNESDAY
& 9:00 am - 3:00 pm - THURSDAY**

- Over 250 exhibitor booths
- Seminars to help grow your business
- Complimentary lunch and evening shuttles to downtown Nashville
- Complimentary breakfast each morning hosted by our President and CEO and other senior management

TRAINING Seminars

SUPPLIER TRAININGS



Georgia-Pacific

Maximizing Safety and Healthy Workplace Programs



Bearings Limited
Est. 1967

Transactional Efficiencies – One-Stop Shopping With Fastenal



LENOX Cutting Through to Savings



Saving Some Coin

FASTENAL TRAININGS

Controlling Risk in Fastener Selection

Cost Savings Potential from Fastener Standardization and Consolidation

How Fastenal Brings Lean Principles to Your Supply Chain

Updates to General Industry Standards for Fall Protection (1910.21)

Comprehensive Eye Care Program Development

The Healthy Workplace Project: How to Reduce Workplace Illnesses

ANSI Updates to Hi-Visibility, Cut Protection and First Aid

Vending Best Practices

Total Cost of Ownership Workshop

Supply Chain: Knowledge Management

The Cross Hairs of Project Management – Are You On or Off?

Fastenal Inventory Management

Fastenal Onsite



**All trainings subject to change*

EXHIBITOR Listing

*Note: Exhibitors on this list may be subject to change



Abrasives

ARC Abrasives
Dee-Blast
Diamond Vantage
Norton Abrasives
Osborn
sia-Abrasives, Inc. USA
Sundisc Abrasives
United Abrasives / SAIT
Walter Surface Technologies
Warrens ville File
Weiler Abrasive Group



Construction Products

Armstrong World Industries, Inc. Ceilings
Convenience Products
DAP Products Inc.
Fulterer
Haydon Corporation
ITW Buildex, Red Head, and Ramset
SENCO Products
Surface Shields



Electrical

American Elite Molding
Anamet Electrical
Bayco Products - Nightstick
Drossbach
East Penn Mfg.
Eaton Bussmann Division
FLIR Systems
Fluke
General Cable
Greenlee Textron Inc.
Heyco

Hubbell Inc.
IDEAL Industries
KH Industries
Littelfuse
Master Appliance
Minerallac Company
National Standard Parts
Associates, Inc. (NSPA)
Panduit
Quick Cable Corporation
Sealcon LLC
Southwire Company, LLC
Thomas & Betts
TRIPP LITE



Fasteners

Alcoa Fastening Systems & Rings
ASSA ABLOY
Atkore International
CAPLUGS
Century Spring Corp.
Gripple, Inc.
Hitachi
Jet Stream International
MOCAP
National Hardware / Kwikset
Nord-Lock, Inc.
Schlage Lock Company
ZSI - FOSTER



Fleet & Automotive

Auveco Products/Auto Vehicle
Parts Co.



HVAC/R

Baldwin Filters
Broan NuTone LLC
Diversitech
Donaldson Company
Friedrich Air Conditioning Co.
Koch Filter Corporation
LBG Distribution (Dri-Eaz,
ProRestore Products)
MovinCool
Portacool, LLC
TPI Corporation
Winters Instruments



Hydraulics & Pneumatics

Advanced Technology Products
Aignep USA / Alpha Technologies
Apache, Inc
APG (American Packaging
and Gasket)
Brennan Industries
BVA Hydraulics
Continental ContiTech
Coxreels
Dichtomatik Americas
Dixon Valve & Coupling Co.
Eaton Hydraulics
Enerpac & Simplex
Fittings Unlimited, Inc.
Guardair Corporation
IDEAL Clamp Co.
Kuriyama Of America
Kurt Hydraulics
Legacy Manufacturing
Mead Fluid Dynamics
Parker Legris

PIC Gauges
PLEWS
Polyconn
Reelcraft Industries, Inc.
Severson Oil Co. / Phillips 66
Shell Lubricants
SPX Hydraulic Technologies
(Power Team)
Strapbinder



Janitorial

Berkshire Corporation
Carlisle Sanitary Maintenance
Products
CLR / Jelmar
Deb USA, Inc.
Dyson
Earth Friendly Products
Excel Dryer
GOJO Industries, Inc.
GP Pro
Hospeco
Jelmar LLC
Kimberly-Clark Professional
Pitt Plastics, Inc.
Remco Products Corp.
Rubbermaid Commercial
Products
Shop Vac Corporation
Simple Green
Sprayway, Inc.



Lifting & Rigging

American Drill Bushing Co.
Caldwell Group
Cequent Consumer Products
Columbus McKinnon Corp.
Dutton Lainson
Hampton Products
INDUSCO Wire Rope & Fittings
Lift-All
Peerless Chain Company
Ronstan International
RUD-Chain, Inc.
Suncor Stainless, Inc.



Lighting

Acuity Brands
ATR Lighting Enterprises Inc.
Cooper Lighting
ECCO Safety Group
Grote
LSI Industries
Lunera Lighting
Philips Lighting Co.
ProBuil Professional Lighting,
LLC
Revolution Lighting Technologies
Universal Lighting
Veolia ES Technical Solutions,
LLC
Waldmann Lighting

EXHIBITOR Listing



Material Handling, Storage & Packaging

AKRO-MILS
Durham Manufacturing
Encore Commercial Products
Hamilton Caster & Mfg
Husky Rack and Wire
Jamco Products Inc.
Lyon LLC
Master Magnetics
Metro
RWM Casters
Strong Hold Products
Suncast Commercial
Tennsco
Vestil Manufacturing
Waterloo Industries, Inc.



Metalworking

Baileigh Industrial
Bessey Tools
Brooke Cutting Tools
C.H. Hanson Company
Dake Corp
Defelsko Corporation
DESTACO
Garrick USA
General Tools and Instruments
Greenfield Industries
Harris Int. Labs
Hougen Manufacturing, Inc.
Innovative Components, Inc.
Jergens
JET & Wilton
KEO / Richards Micro-tool
Kyocera SGS Precision Tools, Inc.

MA Ford
Mitutoyo America Corporation
Monroe PMP
Monster Tool Co.
Niagara Cutter
Noga Engineering & Technology
Norseman Drill & Tool
OSG USA, INC
PRECISION TWIST/DORMER
Regal Cutting Tools
Shaviv - VNE Corp.
Starrett Company
TE-CO
Techmet (FMT ELEMENT)
Techniks
UNIBOR (FMT-PRODUCTION)
Vlier Products
Walter USA
WIDIA



Plumbing

Acorn Engineering
AMT Pump Company
Anti-Seize Technology
Anvil International
Bemis
Elkay / Halsey Taylor
K-FLEX USA
Moen Incorporated
NIBCO INC.
Oatey SCS
Ridgid
ROTHENBERGER USA
RuB Inc.
Sloan
Smith-Cooper International
T&S Brass

Teknor Apex
Watts
Zurn Industries, LLC



Power Transmission

80/20 Inc.
Accurate Bushing Smith Bearing
Alemite LLC
Bando USA, Inc.
Bearings Limited
Climax Metal Products
Gates Corporation
Lovejoy
Maudlin & Son Mfg. Co. Inc.
Precision Brand Products
RBC Bearings / Climax Metal Products
Ruland
Senqcia Maxco
TB Woods (Altra Industrial Motion)
UNEX Manufacturing



Safety

5.11
3M
Berne Apparel
Capital Safety - DBI and Protecta
Draeger Inc.
DuPont Protection Solutions
Edge Eyewear
Ergodyne
Footwear Specialties
Gerson Company
Guardian Equipment
Honeywell Industrial Safety
Impacto Protective Products Inc.
IMPLUS Corp.

Kask America Inc.
Keystone Safety
Macurco Gas Detection
MEGAComfort
Moldex-Metric, Inc
MSA Safety
National Safety Apparel, Inc.
Occunomix International Inc.
Oil-Dri Corporation
Steel Grip Inc.
Sundstrom Safety, Inc.
Tingley Protective Clothing & Footwear
Vista Outdoor Inc. / Bolle Safety



Welding

Air Impurities Removal
American Torch Tip
BLACKSTONE - Astaras, Inc.
BLACKSTONE - Thermacut
BLACKSTONE - Welding Material Sales
Esab/Victor Technologies
Florida Power & Welding/Trafimart
John Tillman Co.
Koike Aronson
Mathey Dearman
Sellstrom Inc.
Steiner Industries
VentBoss by RoboVent

**Note: Exhibitors on this list may be subject to change*

VISIT OUR BOOTHS TO SEE HOW WE CAN PROVIDE SOLUTIONS

and help you achieve your business goals

FAST Solutions

Discover how we can help you shorten, secure and streamline your supply chain.



Vending



Bin Stock



E-business



Onsite



Integrated

Fastenal Exclusive Brands

Made by the best factories on earth, available exclusively at Fastenal.

BLACKSTONE

ASPECT

TALON

TRITAN

REGIMENT

EQUIPRITE

DYNAFLO

FMT

AGENT

Body Guard
SAFETY GEAR

NORTHWAY
FLEET SUPPLIES

FNL

STRONGHOLD

ROCK RIVER

Clean Choice

POWER PHASE

PROFitter

Fastenal Manufacturing

If you need it, we can make it – from complex machined components to high-volume production fasteners.



Precision Machining



Hot Forging



Stud Bolting



Cold Heading

Fastenal Industrial Services

We don't just sell it – we fix it, weld it, cut it, crimp it, grind it, inspect it, and customize it to meet your needs.

WELD-TO-LENGTH
BANDSAW BLADES

LIFTING & RIGGING
TRAINING

GAS DETECTION
REPAIR & CALIBRATION

CALIBRATION
& REPAIR

HOIST
REPAIR & CERTIFICATION

STUD
CUTTING

CUSTOM SLINGS
FABRICATION & INSPECTION

CUSTOM
PACKAGING

HOSE
FABRICATION

LIFTING & RIGGING
INSPECTION

SPECIAL ASSEMBLIES

CUSTOM LOGO
SAFETY GEAR

TOOL & CUTTER
GRINDING

TOOL
REPAIR

FUN, FOOD AND NIGHTLIFE

Fun Contests and Giveaways!

We'll be offering giveaways and prizes throughout the expo. You could be one of the lucky winners!

Experience the Nashville Nightlife!

Cap off your productive day by exploring Music City, USA. Fastenal will provide transportation from the Gaylord to downtown, and back again.

*Guests are responsible for their own meals and entertainment during these evenings.

Free Delivery!

The literature and samples you collect from the booths can be boxed up and transported to your servicing Fastenal store!

WE'RE MORE THAN JUST Nuts & Bolts

Headquartered in Winona, MN, Fastenal Company (Nasdaq: FAST) was established in 1967 and has been publicly held since 1987. We believe in putting our customers' needs first, creating opportunities for our employees, and wisely re-investing our profits – on things that make a difference to your business. We currently serve hundreds of thousands of customers each month, and our 2015 net sales were roughly \$3.9 billion.

Each Fastenal store is a local one-stop source for a vast range of OEM, MRO and construction products. Our stores also offer a spectrum of services and solutions which complement our product lines and add value for our customers.

We currently operate approximately 2,600 stores in North America, with additional locations in Asia, Europe, Central and South America, and Africa. These stores are supported by regional and international distribution centers and a fleet of 7,000-plus delivery vehicles. The majority of our nearly 20,000 employees work in close proximity to the customers they serve, and all are united by a common goal: **Growth Through Customer Service.**

Visit fastenal.com to learn more about our products, services and solutions.

SEE THE NO. 17 FASTENAL FORD ON DISPLAY!

Want to see what a real NASCAR vehicle looks like up close and inside? The No. 17 Fastenal Ford show car will be on display throughout the expo, so be sure to race over and check it out while you're here.



DIRECTIONS & Notices

GAYLORD OPRYLAND HOTEL | 2800 Opryland Dr | Nashville, TN 37214 | P: 615.889.1000

From Nashville International Airport

- Leave the airport complex and go west on Interstate 40
- Proceed to Exit 215 and take Briley Parkway - 155 North
- Go to and exit the parkway at Exit 12
- Turn left off the exit ramp onto McGavock Pike
- Turn left at the first intersection into the Gaylord Opryland Complex

Interstate 40 West from Knoxville

- Go west on Interstate 40
- Proceed to Exit 215 and take Briley Parkway - 155 North
- Go to and exit the parkway at Exit 12
- Turn left off the exit ramp onto McGavock Pike
- Turn left at the first intersection into the Gaylord Opryland complex

Interstate 40 East from Memphis

- Go east through Nashville on Interstate 40
- Proceed to Exit 215 and take Briley Parkway - 155 North
- Go to and exit the parkway at Exit 12
- Turn left off the exit ramp onto McGavock Pike
- Turn left at the first intersection into the Gaylord Opryland complex

Interstate 65 South from Louisville / Bowling Green

- Go south on Interstate 65
- Proceed to Exit 90B to Briley Parkway - 155
- Go south on Briley Parkway and exit at Exit 12
- Turn right off the exit ramp onto McGavock Pike
- Turn left at the first intersection into the Gaylord Opryland complex

Interstate 65 North from Birmingham

- Go north on Interstate 65
- Proceed to Exit 90B to Briley Parkway - 155
- Go south on Briley Parkway and exit at Exit 12
- Turn right off the exit ramp onto McGavock Pike
- Turn left at the first intersection into the Gaylord Opryland complex

Interstate 24 West from Chattanooga

- Go west on Interstate 24
- Proceed to Exit 54B to Briley Parkway - 155
- Go north on Briley Parkway and exit at Exit 12
- Turn left off the exit ramp onto McGavock Pike
- Turn left at the first intersection into the Gaylord Opryland complex

Interstate 24 East from St. Louis

- Go east on Interstate 24
- Proceed to Exit 43 to Briley Parkway - 155
- Go east on Briley Parkway and exit at Exit 12
- Turn right off the exit ramp onto McGavock Pike
- Turn left at the first intersection into the Gaylord Opryland complex



Registration Deadline: March 6th, 2017

Please make sure to confirm your attendance with your Fastenal representative by this date. Any registrations after this deadline may result in a cancellation due to space availability.

Important Notice (Business Ethics Standard)

Fastenal strives to conduct business in an ethical manner, and we take ethical obligations very seriously. It is our desire and intent to ensure we are complying with our customers' ethics and business conduct guidelines and policies. Therefore, we are providing our customers the option to cover their own costs for travel, lodging, transportation and meals for the expo. We request all participants to review your organization's guidelines and policies to ensure your participation in this event is permitted. We strongly encourage all attendees to obtain any necessary permissions or authorizations from the management of your organization prior to attending this event. If your organization has adopted an ethics policy that prohibits or restricts Fastenal from covering any travel, lodging or transportation costs related to this event, please let us know and we will invoice your organization for these costs shortly after the conclusion of this event.

For Local, State or Federal Government Employees

If you are an agent for or a representative of a local, state or federal government agency, Fastenal will not provide any travel, lodging or transportation accommodations to you in connection with your attendance at this event.